

Job Application Form: Field Sales Representative

Company: Toolfix Ireland | Location: Dundalk, Co. Louth

1. Personal Details

Full Name: _____

Address: _____

Phone Number: _____

Legal Right to Work in Ireland? (Yes / No): _____

2. Driving & Logistics

Do you hold a full, clean Irish or EU driving license?

(Yes / No): _____

Are you comfortable with overnight stays away from home (1-2 nights per week)?

(Yes / No): _____

Do you have safe, secure overnight parking at your residence for a company vehicle?

(Yes / No): _____

3. Education & Experience

Highest Level of Education: _____

Years of Experience in B2B / Field Sales: _____

Most Recent Job Title & Company: _____

Are You Currently Employed? (Yes / No): _____

If Yes, what notice period do you need to provide?: _____

When are you available to start?: _____

4. Technical & System Skills

Please rate your proficiency with the following tools (0 = Never used before, 5 = Expert):

[] Microsoft Office

[] CRM System

[] ERP / POS System

[] Intact Software

5. Role-Specific Questions

1. Territory Management: Briefly describe how you currently plan your sales routes and schedule to ensure maximum efficiency when covering a large geographical territory.

2. Overcoming Objections: Give an example of a difficult account or prospect you successfully won over. What strategy did you use?

3. Industry Knowledge: Toolfix works closely with major premium tool brands. Briefly explain your familiarity with the tools, construction, or hardware industry in Ireland.

6. References

Reference 1 (Name, Title & Contact):

Reference 2 (Name, Title & Contact):

7. Declaration

I confirm that the information provided is correct to the best of my knowledge.

Signature: _____ Date: _____